

PRESS RELEASE

KLM signs agreement for AerData software and services



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Amsterdam, The Netherlands; 14th November 2016 – AerData, a Boeing Company, announced today an agreement for AerData's Secure Technical Records for Electronic Asset Management (STREAM) and Engine Fleet Planning And Costing (EFPAC) software and managed services. AerData's software and services improve efficiencies and enhance competitiveness for customers, including some of the world's largest airlines, lessors and MROs.

EFPAC is the leading engine management solution, specifically designed to maximize time on-wing by optimizing engine maintenance planning. With EFPAC, engine maintenance planning, spares availability and budgets can be optimized in real time by integrating technical and operational data with lease requirements and fleet renewal considerations, resulting in significantly reduced costs per flight hour.

STREAM is the industry's foremost web-based solution to manage aircraft and engine records. With STREAM and AerData's expertise, KLM Engine Division will process all their historical paper records and implement electronic records filing procedures in all phases where records are produced. As a result, KLM Engine Division is able to address customer enquiries more swiftly and lower costs, whilst simultaneously complying with the latest industry standardizations in records and engine transitions.



Commenting on the announcement, Paul Chun, VP Engine Services at KLM said, "We see the aircraft agnostic software and service solutions as an added value to lower our cost. With this agreement, we have renewed access to expertise in the leasing market where nowadays digital records, diagnostics and maintenance plan optimizations are key to lowering costs and increasing efficiency, especially where aircraft transitions are at stake. This agreement marks our competitiveness in the market from which we, as well as our MRO customers, will benefit."

Commenting on the announcement, Matthew Bull, CEO of AerData said, "We are very proud in serving KLM with AerData's industry leading software products and services. AerData's partnership with KLM is an example of how together our businesses can thrive though the leveraging of software and services which changes the equation in operational efficiency."

About AerData

AerData, a Boeing Company, provides lease management, records management, engine fleet planning and audit and inspection software as well as technical and back office services for aircraft and engine operators, lessors and MROs. With a strong customer focus, AerData delivers a reliable and secure service to its clients using latest technologies and state of the art infrastructure.

AerData was acquired by The Boeing Company in May 2014 and is part of the Digital Aviation business unit within Boeing Support and Services. Boeing offers the industry's largest portfolio of support and services solutions, providing customers a competitive advantage by solving real operational problems, enabling better decisions, maximizing efficiency and improving environmental performance – intelligent information solutions across the entire aviation ecosystem.

About KLM

KLM Royal Dutch Airlines was founded on October 7 in 1919, making it the world's oldest airline still operating under its original name. In 2004, Air France and KLM merged to form AIR FRANCE KLM. The merger produced the strongest European airline group based on two powerful brands and hubs – Amsterdam Airport Schiphol and Paris Charles de Gaulle. Retaining its own identity, the group focuses on three core businesses: passenger transport, cargo and aircraft maintenance.

In the Netherlands, KLM comprises the core of the KLM Group, which further includes KLM Cityhopper, transavia.com and Martinair. KLM serves all its destinations using a modern fleet and employs over 32,000 people around the world. KLM is a leader in the airline industry, offering reliable operations and customer-oriented products resulting from its policy of customer centricity, innovation and efficiency.

KLM is a member of the global SkyTeam airline alliance, offering customers an extensive worldwide network. The KLM network connects the Netherlands to every important economic region in the world and, as such, serves as a powerful driver for the economy.



For further information

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